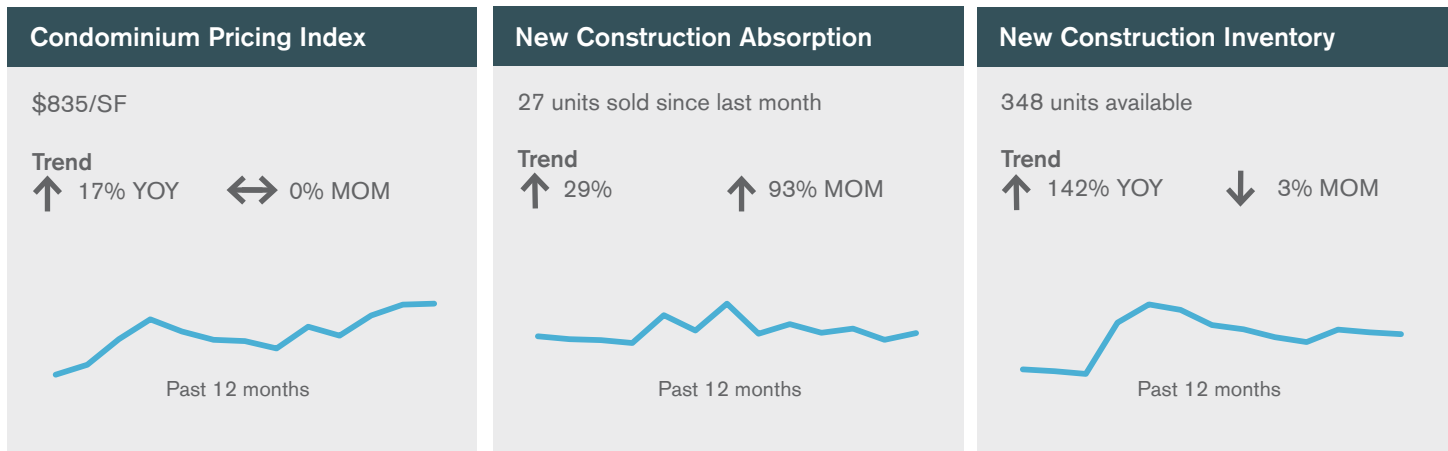


THE MARK COMPANY TREND SHEET

DOWNTOWN SEATTLE | DECEMBER 2015

New Construction



The Mark Company Condominium Pricing Index is the tool for tracking the value of a new construction condominium without the volatility of inventory changes. The Condominium Pricing Index uses a proprietary quantitative method to model the price per square foot of a new 10th floor, 1,000 SF condominium.

| Actively Selling Developments (20+ units) | | | | |
|---|---------------------|--------------------------|---------------------------|---------------|
| Development | Marketing Commenced | Status | Current List Prices | Approx. \$/SF |
| Four Seasons Residences 99 Union Street 36 units | 2008 | 34 sold 2 available | \$2,435,000 - \$7,155,000 | \$1,450 |
| Gridiron 589 Occidental Street 107 units | October 2015 | 0 sold 107 available | \$459,790 - \$1,206,610 | \$850 |
| Insignia 588 Bell Street, 583 Battery Street 698 units | September 2013 | 579 sold 119 available | From the \$600,000s | \$700 |
| Luma 1321 Seneca Street 168 units | April 2015 | 48 sold 120 available | \$455,000 - \$1,900,000 | \$650 |

Sold indicates the number of units in contract or closed. Approximate Price/SF is based on MLS or other reported list prices or closed prices, if applicable.

Resales



The Mark Company is the authority on urban residential marketing and sales. Our method aligns buyer insights with developer goals to deliver unbeatable results. For more information about our comprehensive scope of services, please visit www.themarkcompany.com.